

Competitive Printer Matrix

Kyocera FS-C5030N Color Network Printer



Specification	Kyocera C5030N	HP Color LaserJet 5550N	IBM InfoPrint 1464N	Lexmark C762N	Oki C7550N	Ricoh CL7000	
PPM Mono (Letter)	26	27	25	22.5	26	38	
PPM Color (Letter)	26	27	25	22.5	24	28	
Street Price	\$2099.00	\$3,552.00	\$2,157.00	\$1,970.00	\$1,992.00	\$2,884.00	
MSRP	\$2,625.00	\$3,549.00	\$2,238.00	\$2,575.00	\$2,729.00	\$4,695.00	
Warm Up Time	< 60 sec	n/a	n/a	n/a	n/a	99 sec	
First Page Out Time Mono (sec)	12	< 16	< 13	< 13	8	< 9	
First Page Out Time Color (sec)	12	< 16	< 15	< 15	9	< 12	
Technology	Color Laser	Color Laser	Color Laser	Color Laser	Color Laser	Color Laser	
Resolution (dpi)	600 x 600	600 x 600	1200 x 1200	1200 x 1200	1200 x 600	1200 x 600	
Monthly Duty Cycle	100,000	120,000	100,000	100,000	100,000	200,000	
Dimensions (HxWxD)	15.2x13.6x18.5	25.2x27.7x22.7	20.8x23.8x18.5	20.8x23.8x18.5	16.9x16.9x24.4	29.3x22.7x26.7	
Weight (lbs)	50.8	114	105	105	105	187	
Std. Memory (Mb)	128	160	128	128	192	64	
Max Memory (Mb)	1024	544	512	512	1024	384	
Std. Interface	10/100 Base TX; USB 2.0; Parallel	10/100 Base TX; USB 1.1; Parallel	10/100 Base TX; USB	10/100 Base TX; USB	10/100 Base T; USB 2.0; Parallel	10/100 Base TX; Parallel	
Opt. Interface	Serial; Enhanced 802.11 Wireless NIC	802.11 Wireless; BlueTooth	Serial; Token Ring; Parallel, 802.11 Wireless	Serial; Token Ring; Parallel, 802.11 Wireless	None	USB 2.0; 802.11 Wireless; BlueTooth	
Emulation	PRESCRIBE; KPDL (PS3); PCL 6	PS3; PCL 6; PDF	PS3; PCL 6; PDF	PS3; PCL 6; PDF	PS3; PCL 6; PDF	PS3; PCL 5c; Ricoh RPCS	
Controller	600 MHz PowerPC750FX	533 MHz RISC	600 MHz RISC	600 MHz RISC	500 MHz PowerPC750	500 MHz RM7000	
Duplex	OPT	OPT	OPT	OPT	OPT	OPT	
Std. Paper Capacity	500	500	500	500	530	500	
MPT Paper Capacity	100	100	100	100	100	100	
Max Paper Capacity	2100	2100	3100	3100	1690	3100	
MPT Paper Size	2.8x5.8 to 8.5x14	3x5 to 12.05x18.5	2.75x5 to 8.5x14	2.75x5 to 8.5x14	3x5 to 8.5x47	3.5x5.8 to 12x18	
Drawer Paper Size	Letter; Legal; A4; A5; B5	Letter; Legal; Executive; 11 x 17; Ledger; Statement; Envelopes: 10, Monarch	Letter; Legal; Executive; Folio; Statement; A4; A5; B5	Letter; Legal; Executive; Folio; Statement; A4; A5; B5	Letter; Legal	Letter; Legal; Executive; Ledger; A3; A4; A5	
Cost Per Page Mono *	\$0.0121	\$0.0190	\$0.0343	\$0.0230	\$0.0180	\$0.0100	
Cost Per Page Color *	\$0.0530	\$0.0950	\$0.1970	\$0.1190	\$0.0790	\$0.0710	
Total Cost of Ownership **	2k Cycle TCO	\$4,968.60	\$7,653.00	\$10,564.80	\$7,687.00	\$6,221.00	\$10,669.67
	5k Cycle TCO	\$8,484.00	\$13,809.00	\$23,055.00	\$15,355.00	\$11,459.00	\$16,501.67
	10k Cycle TCO	\$14,343.00	\$24,069.00	\$43,872.00	\$28,135.00	\$20,189.00	\$19,666.25

* Based on Maintenance. Stated yields & hardware pricing

**Based on 36 month running cycle of straight line depreciation of hardware (MSRP), consumables (OEM Reported Yields and Values), and maintenance (Extended Warranty or Maintenance Estimator)



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