



LASER PRINTERS

The Evolution of Printing Solutions



	<i>Kyocera Mita</i>	<i>Lexmark</i>	<i>Hewlett Packard</i>
Model	FS-3820N	E332N	HP 2300n
MSRP	\$1,269.00	\$499.00	\$999.00
Print Volume per Month	3,000	3,000	3,000
Length of Term	36	36	36
Number of Units	50	50	50
Toner Cost	\$99.00	\$74.00	\$119.00
Toner Yield	20000	2500	6000
Toner Cartridges Used	5	43	18
Term Toner Cost	\$495.00	\$3,182.00	\$2,142.00
End of Term Print Volume	108,000	108,000	108,000
CPP - Unit	\$0.0118	\$0.0046	\$0.0093
CPP - Toner	\$0.0046	\$0.0295	\$0.0198
CPP (including Unit,Toner)	\$0.01633	\$0.03408	\$0.02908
<i>TCO per Unit</i>	\$1,764.00	\$3,681.00	\$3,141.00
<i>TCO</i>	\$88,200.00	\$184,050.00	\$157,050.00
<i>Ecosys Savings</i>		52.08%	43.84%

