



LASER PRINTERS

The Evolution of Printing Solutions



	<i>Kyocera Mita</i>	<i>Lexmark</i>	<i>Hewlett Packard</i>
Model	FS-3830N	T630N	HP 4200N
MSRP	\$1,524.00	\$1,119.00	\$1,199.00
Print Volume per Month	5,000	5,000	5,000
Length of Term	36	36	36
Number of Units	50	50	50
Toner Cost	\$99.00	\$380.00	\$154.00
Toner Yield	20000	21000	12000
Toner Cartridges Used	9	8	15
Term Toner Cost	\$891.00	\$3,040.00	\$2,310.00
End of Term Print Volume	180,000	180,000	180,000
CPP - Unit	\$0.0085	\$0.0062	\$0.0067
CPP - Toner	\$0.0050	\$0.0169	\$0.0128
CPP (including Unit,Toner)	\$0.01342	\$0.02311	\$0.01949
TCO per Unit	\$2,415.00	\$4,159.00	\$3,509.00
TCO	\$120,750.00	\$207,950.00	\$175,450.00
<i>ECOSYS</i> Savings		41.93%	31.18%

