



LASER PRINTERS

The Evolution of Printing Solutions



	<i>Kyocera Mita</i>	<i>Lexmark</i>	<i>Hewlett Packard</i>
Model	FS-9520DN	T820dn	HP 9000N
MSRP	\$4,450.00	\$3,090.00	\$3,399.00
Print Volume per Month	25,000	25,000	25,000
Length of Term	36	36	36
Number of Units	25	25	25
Toner Cost	\$129.00	\$288.00	\$269.00
Toner Yield	40000	30000	30000
Toner Cartridges Used	22	30	30
Term Toner Cost	\$2,838.00	\$8,640.00	\$8,070.00
End of Term Print Volume	900,000	900,000	900,000
CPP - Unit	\$0.0049	\$0.0034	\$0.0038
CPP - Toner	\$0.0032	\$0.0096	\$0.0090
CPP (including Unit,Toner)	\$0.00810	\$0.01303	\$0.01274
<i>TCO per Unit</i>	\$7,288.00	\$11,730.00	\$11,469.00
<i>TCO</i>	\$182,200.00	\$293,250.00	\$286,725.00
<i>Ecosys Savings</i>		37.87%	36.45%

